



## Higher Goals. Higher Expectations.

Are you passionate about your goals? Do you view challenge as a motivator? Do you strive to surpass benchmarks?

If you answered *yes* to these questions, you already have several things in common with Bank of America. *Ambition. Curiosity. Passion.* A willingness to do what it takes to succeed and surpass expectations.

FleetBoston Financial Corporation and Bank of America Corporation have merged, and Fleet is now part of the Bank of America family of companies.

### **BANKING CENTER MANAGERS - Openings in: Abington, Somerset, Weymouth, South Yarmouth, Milton, Canton, and New Bedford, MA**

Manage the delivery of the service experience. Deliver products and services in a Banking Center. Administer sales, services, operational efficiency and HR management activities to meet bank objectives, including exceptional customer service. Ensure that Fleet maintains a strong local presence. Identify, pursue, and service small business sales within defined limits. Develop a culture within the branch in which quality and continuous improvement on all performance accountabilities, customer satisfaction, growing the business, and efficiency management, are understood and utilized by all employees. Develop team spirit among subordinates, including subordinate supervisors. Motivate every team member to promote and maximize sales as well as provide the highest possible level of customer service to ensure customer satisfaction and retention. Sell and cross-sell to meet the needs of customers and prospects. Bachelor's Degree required; 3-5 years prior work experience; Retail sales management experience preferred

In return for your talent, we offer outstanding career opportunities and advancement and we promote a healthy work/life balance through special benefits and programs. Please submit a resume via our website at [www.fleet.com](http://www.fleet.com) or email us at [PA@WorkForFleet.com](mailto:PA@WorkForFleet.com). Bank of America is an Equal Opportunity Employer, M/F/D/V.

